

Restored Homes Housing Development Fund Corporation

HOMEFIX PROGRAM

AFFORDABLE HOME REPAIRS
FOR OWNER OCCUPIED 1- TO 4- FAMILY HOMES

REQUEST FOR QUALIFICATIONS

General Contractors

ISSUE DATE: November 12, 2019
RFQ RESPONSE DUE DATE: December 3, 2019

Questions should be submitted to jshipp@neighborhoodrestore.org



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I. REQUEST FOR QUALIFICATIONS

This Request for Qualifications (“RFQ”) is being issued by Restored Homes Housing Development Fund Corporation (“Restored Homes”) to identify experienced General Contractors interested in participating in a home repair program that seeks to provide affordable, low interest and forgivable home repair loans to owner-occupants of 1- to 4- family homes in New York City. This RFQ is being issued on behalf of the HomeFix Program, a consortium of non-profits led by the Center for New York City Neighborhoods (“the Center”), the entity that will serve as the HomeFix Program (“Program”) Administrator in partnership with the Department of Housing Preservation and Development (“HPD”) and Enterprise Community Partners (“Enterprise”). Qualified General Contractors will be selected from among the list of Applicants who qualify through this RFQ. **It is important to note that not all Applicants deemed qualified may be selected to participate in the Program.**

INTRODUCTION

Description

This RFQ seeks to qualify responding organizations (“Applicants”) interested in participating in the Program as General Contractors to perform repairs and renovations on qualified 1-to 4- family homes in New York City. This is a new citywide home repair program that is projected to last for about 3 years and provide repair loans to between 300-450 homeowners. Homeowner applicants will be pre-screened, and participation cannot be guaranteed. As part of the Mayor’s Housing New York 2.0 Plan, the HomeFix Program reflects HPD’s efforts to support affordable housing, sustain homeownership, and stabilize families and communities by providing low interest and forgivable loans to homeowners who otherwise may not qualify for conventional private market loans; and provide them with technical assistance, education and other homeowner counseling services. The Center, acting as the program administrator in collaboration with its partners Restored Homes, Asian Americans for Equality Community Development Fund (“AAFE CDF”), Neighborhood Housing Services of New York City (“NHSNYC”) and Parodneck Foundation (“Parodneck”) will help administer the program for HPD and Enterprise. **Selected General Contractors, with Program and HPD approval, will be engaged for the 36-month program timeline barring unsatisfactory performance and negative feedback on HPD sponsor reviews.**

HomeFix - Program Partners

Restored Homes Housing Development Fund Corporation (“Restored Homes”)

Restored Homes is a non-profit organization which specializes in the rehabilitation of vacant and foreclosed 1- to 4- family homes in neighborhoods in need of stabilization throughout New York City. Since 2005, Restored Homes has administered a number of homeownership programs in collaboration with HPD, the US Department of Housing and Urban Development (“HUD”), the New York State Housing and Community Renewal (“HCR”) and the New York City Housing Authority (“NYCHA”) which resulted in the acquisition, renovation and sale of over 200 affordable homes to low and moderate-income families throughout New York City.

Given its extensive experience with the rehabilitation of 1- to 4- family homes, Restored Homes has also provided technical assistance and construction management and monitoring services to other organizations, primarily in relation to Superstorm Sandy recovery efforts. Working with an affiliate of the Local Initiative Support Corporation (“LISC”), Neighborhood Revitalization NYC (“NRNYC”), Restored Homes provided scoping and construction monitoring services for their Home Repair Program, a \$19 million philanthropically funded repair effort that assisted and repaired over 500 homes damaged by Superstorm Sandy. A member of the HomeFix team, Restored Homes is responsible for construction-related predevelopment activities, the coordination and oversight of all scoping, and will monitor the repair work on the homes included in the Program.

Center for New York City Neighborhoods (“the Center”)

The Center is a non-profit organization that promotes and protects affordable homeownership in New York so that middle and working-class families are able to build strong, thriving communities. The Center offers assistance to homeowners in mortgage distress, helps to combat scams directed at homeowners through counseling and referral to legal services, provides foreclosure counseling and prevention services, and helps needy homeowners with repairs and retrofit assistance. The Center will be the lead agency, and act as the Program Administrator, develop Program standard operating procedures (“SOP”s), act as the primary contact for homeowners, oversee program quality control and reporting requirements, help homeowners access additional and/or alternative financing, or provide direct financing, help homeowners prepare loan applications, provide or refer

homeowners to landlord training and other services, draft legal agreements, manage data quality and collection, database design, and participate in neighborhood based events to promote the program and conduct outreach. The Center will also act as the fiscal agent for Program loan (hard costs). The Center will establish a single purpose affiliate, the HomeFix HDFC, that will administer this program.

Asian Americans for Equality Community Development Fund (“AAFE CDF”)

AAFE CDF is a community development financial institution dedicated to promoting, protecting and advancing homeownership for minority, immigrant, low-and-moderate income, and underserved households and communities of New York City. They encourage and protect the viability of homeownership to help protect family and community stability. AAFE CDF’s role in the Program will be to act as a source of financing for affordable low interest home repair loans. AAFE CDF is an affiliate of Asian Americans for Equality (AAFE) established since 1999.

Neighborhood Housing Services of New York City (“NHSNYC”)

NHSNYC has a mission of helping revitalize underserved neighborhoods, by connecting residents to affordable housing. They help residents buy, maintain and stay in their homes. They empower residents through homeownership education, financial capability building and community affairs training. NHSNYC’s role in the Program will be to act as a source of financing for affordable low interest home repair loans.

Parodneck Foundation (“Parodneck”)

Parodneck was founded in 1970 to provide financial and technical assistance to groups of people in New York City to help solve or improve their poor housing conditions. Their primary mission is to provide services and financial assistance to low income and senior homeowners and self-help housing groups. Parodneck’s role in the Program will be to act as a source of financing for affordable low interest home repair loans.

II. Contractors’ Role

As a member of the HomeFix team, Restored Homes is responsible for construction-related predevelopment activities and will oversee renovation up to and including signoffs at completion of work. This is a home repair program that will not require, for the most part NYCDOB signoffs. Restored Homes will do final inspections and provide signoffs on all non-filed repair work. Filed repair work will require signoff from design applicant and NYCDOB. For assistance with the development and renovation processes that will require filing, the HomeFix HDFC will contract with architects, special inspectors, contractors and any third party vendors related to construction and predevelopment activities.

General Contractors will be responsible to carry out all repair work per the itemized scope of work and any DOB approved plans and relevant governmental agency approvals, as may be applicable. General Contractors are to perform all work in a manner acceptable to Restored Homes and the Center, and in compliance with health and safety standards and acceptable trade/industry practices. General Contractors will be responsible to obtain signoffs, including DOB signoff where required.

III. REQUEST FOR QUALIFICATION PROCESS

This RFQ has been issued to determine the eligibility of “Applicants” to serve as General Contractors in the Program. A pre-qualified list of General Contractors will be compiled from which to select for participation in the Program. **It is important to note that not all Applicants deemed qualified may be selected to participate in the Program.**

A. Submission of Applications

On or before the submission deadline date, Applicants must submit their qualifications in accordance with the instructions and attachments contained in the RFQ. Submission of qualifications shall be deemed to be permission by Applicants for Restored Homes to make inquiries concerning Applicants as deemed necessary.

B. Review and Selection

Applicants must meet the threshold requirements outlined in the RFQ to be considered for participation in the Program. Failure to meet these threshold requirements or to provide the complete information required in the RFQ will disqualify Applicants from consideration in the Program.

Restored Homes will review the responses to the RFQ and identify eligible General Contractors. To be considered eligible, Applicants must be legally licensed under applicable laws in New York State and must meet the following qualifications:

- Demonstrated prior experience in designing housing in accordance with applicable codes, standards, rules and regulations including references from at least three relevant construction or rehabilitation projects within the past five years
- A business that can demonstrate three or more years of proven experience, and be legally licensed in governing jurisdiction(s)
- Experience with the construction of minor to moderate rehabilitation of 1- to 4- family scatter site properties in New York City
- Demonstrated capacity to deal with these types of projects in an expedited fashion
- Familiarity with and DOB and industry requirements/standards
- Use of responsible and licensed subcontractors
- Appropriate certifications by General Contractor or subcontractors for all lead-based paint and asbestos activities
- Demonstrated ability to work successfully with government and not-for-profit organizations
- Experience in green, energy-efficient building standards and practices
- Demonstrated commitment to working with Minority and Woman Owned Businesses (MWBE)
- Maintain required insurance: Evidence of general liability, umbrella, workers compensation and disability insurance coverage are required for participation in program. Coverage limits to be determined.
- Satisfactory Sponsor Review at HPD is mandatory for Program participation

Selection of Applicants under this RFQ means only that Restored Homes has determined that such Applicants meet the requirements set forth in this RFQ to participate in the Program.

IV. PROGRAM GUIDELINES

A. Execution of Contract for Services

To be considered eligible General Contractors, Applicants will be required to execute a contract with the HomeFix team. The contract will outline the general terms including a generic Development Timeline and will outline the deliverables, terms of payment and insurance requirements associated with each home repair contract. The contracts may be amended from time to time to allow for the assignment of additional properties.

B. Site Assignment

General Contractors must agree to take home repair assignments in clusters that are assigned regardless of the number assigned. **Note: Homes may close one at a time to start construction. Work on homes exceeding \$20,000 will be subject to bidding and work on any home valued less than or equal to \$20,000 will be priced and assigned by Restored Homes. Assignment will factor in such criteria as General Contractors' capacity, performance, and proximity to other Program sites. Assignment of emergency repair work will equally be made using above criteria in addition to contractors' willingness/responsiveness and ability to carry out such emergency works.** However, the HomeFix team is cognizant of the need to have economies of scale in the assignment of homes to make it economically worthwhile for Applicants. **Failure to accept any assigned home will disqualify Applicants from further consideration in the Program.**

C. Rehabilitation Services

General Contractors are required to provide the following services:

- 1) Work closely with the Center, Restored Homes, architects, special inspectors and homeowners in reviewing the detailed scopes of work, hard cost budgets and Development Timelines associated with the renovation work of each home in their clusters and enter into a contract with the HomeFix HDFC.
- 2) Establish with Restored Homes, and architects where necessary, a routine site inspection schedule during renovation and submission of requisitions to Restored Homes for funding.
- 3) Be prepared to conduct differing levels of repair work from minor home repairs moderate renovations. All proposed work will require Restored Homes' signoff, and filings and signoff with the DOB where required. Repair work may also include work to address critical repairs needed in other parts of home that may impact contracted repair work, or that which become evident during contracted repair work.
- 4) Ensure compliance with Restored Homes' deadlines for delivery of construction services. Some assignments will involve emergency work, which will require immediate attention (inspect, price & commence work within 72 hours; beginning of third day). Full payment of task fees assumes that agreed upon timetables are satisfactorily met and work is completed to the satisfaction of Restored Homes.
- 5) Maintain adequate staff to undertake the renovation work required. Prior to the start of the contract, General Contractors shall submit to Restored Homes for approval a staffing plan with information on the staff to be employed during the contract. Restored Homes reserves the right to request additional staff or to require the replacement of nonproductive staff members when deemed necessary. General Contractors may choose to retain non-employees or consultants to perform work pursuant to the contract; however, Restored Homes will not additionally reimburse for use of such consultants.
- 6) Hire and monitor all work performed by subcontractors to ensure that the work being performed is of quality workmanship, is in compliance with the scope of work and building plans where applicable, and that subcontractors are in compliance with the terms and conditions of the General Contractors' contract. Special consideration will be given to General Contractors that are MWBE certified or working with MWBE firms. General Contractors will work with homeowners and Restored Homes in the selection of materials, the progress of the rehabilitation and sign offs for completion of contracted repair work at homes.

D. General Program assumptions include the following:

- Home repair work to be completed and redesigned (where required) as required per Building Code, including Fire Code, Housing Maintenance Code, and any other regulations.
- Illegal additions or modifications will not be allowed and will be removed in areas affected by contracted work.
- Contaminated materials such as friable ACM at contracted work areas will be abated and removed.
- No upgrades or aesthetic repairs are allowed.
- Some repair work, such as lack of heat or hot water during winter months are termed as emergency repairs and General Contractors selected to perform these emergency repairs must have capacity to commence work by the beginning of the third day, (including site visit and agreeing on scope and pricing) and ideally complete all work within 72hours. (End of third business day)

The extent of the work associated with the Program will generally not require DOB filing as it is anticipated to be such items as window replacements, kitchen re-modeling, bathroom remodeling roof replacements etc. However, an accumulation of work types may require DOB filing, and certain trade works such as electrical, mechanical (boiler and hot water heater replacements) sidewalk replacements will require trade filings and/or architectural filing. Restored Homes, architects (only where required) and special inspectors (only where required) will work with General Contractors to plan, implement and complete the renovation work in a

professional and timely manner. Restored Homes, architects and Special Inspectors (only where required) will monitor the quality of the work and timeliness of the performance of the General Contractor.

Restored Homes staff will provide oversight during pre-development, design phase (where required) and during construction, in partnership with the Center. Such oversight will include status meetings and reports and conducting site visits and approving both pre-development and construction related expenditures.

E. Program Development Timeline

The Program's overall development timeline is estimated to be up to 36 months. On average, the renovation work is estimated to generally last between two weeks and four weeks but should not exceed two months from start date of renovation. However, the timeline ultimately depends on the scope of work. Restored Homes requires that General Contractors abide by and fulfill the timelines stipulated for each respective repair work as per the contract. A detailed generic Development Timeline is included in **Appendix I** that will be used for the Program.

F. Obligations of General Contractors

The Development Timeline deadlines for General Contractors are non-negotiable. In its contract with the HomeFix HDFC, the General Contractors accept responsibility for meeting deadlines in the Development Timeline and any subsequent amendments and for complying with enforcement provisions. Restored Homes will establish these deadlines using the appropriate generic Development Timeline as a starting point and adjusting it to reflect the actual building conditions and required scope of work for designated home repairs. ***Under no circumstances will a contract be signed with General Contractors that extends the completion of renovation and obtaining a final signoff beyond the established timeline in Appendix 1.***

Restored Homes will review the project status on a bi-weekly basis to determine if General Contractors are on schedule. If a General Contractor misses one or more deadlines, Restored Homes' staff will notify its Program Partner, the Center, about the viability of invoking the enforcement provisions outlined in the contract, up to and including the termination of the contract and reassigning all properties to another General Contractor.

As part of the construction contract, General Contractors will be required to provide a cash collateral payment. The amount of the cash collateral will be based upon a percentage of the contract amount. Restored Homes will also require General Contractors to have active disability and worker's compensation and liability insurance in place during the duration of the contract, and also ensure that all subcontractors obtain proper insurance.

G. Warranties

General Contractors will be required to warrant to the Program and homeowners that all renovation work will be free from defects in workmanship for a period of 6 months to one year, depending on scope of work, from the date of final signoff. General Contractors will be responsible to handle all punchlist and warranty repair issues in a timely and professional manner.

H. Reporting Requirements

General Contractors may be required to provide reports to satisfy HPD, Restored Homes and other Program Partners. These reports will be in a format acceptable to all these parties. These reports where required, may provide information on home repairs within the contract including status of repairs, scopes of work issues, RFI issues, potential problems requiring resolution, possible change orders or credits and the overall progress of renovation work.

I. General Contractor Payments

At the commencement of the renovation of each home repair, Restored Homes will determine the approved construction costs. All requisitions for funding for hard costs and change orders must be approved by Restored Homes and the architect. Restored Homes will closely monitor spending according to the approved

budget levels. All change orders must be submitted by General Contractors to Restored Homes and the architects in writing for approval prior to commencing the work. Any unauthorized spending above the Restored Homes approved budget will be the responsibility of General Contractors. The Center will issue payment to General Contractors directly upon the submission, approval and funding of a completed payment application.

V. SELECTION CRITERIA

A. Threshold Criteria

The application must include all required information and must be deemed complete by Restored Homes and the Center. Upon review, Restored Homes, at its discretion, may notify Applicants that additional information or clarification is necessary. Failure to meet any of the requirements listed below may result in the rejection of the application. Restored Homes will review the responses to the RFQ and identify eligible General Contractors.

1. To be considered eligible, Applicants must be a legally licensed General Contractor in New York State and must meet the following qualifications:
 - Demonstrated prior experience in renovating housing in accordance with applicable codes, standards, rules and regulations;
 - A business that can demonstrate three or more years of proven experience;
 - Experience with the design and construction of minor repairs and moderate rehabilitation of 1- to 4-family scatter site properties in New York City;
 - Demonstrated capacity to deal with these types of projects in an expedited fashion;
 - Familiarity with HPD rehabilitation guidelines and DOB requirements;
 - Demonstrated ability to work successfully with government and not-for-profit organizations;
 - Experience in green, energy-efficient building standards and practices; and
 - Demonstrated commitment to working with Minority and Woman Owned Businesses (MWBE).
 - Maintain required insurance: Evidence of general liability, umbrella, automobile, workers compensation and disability insurance coverages are required for participation in Program. Coverage limits to be determined.
 - Pass HPD sponsor review
2. Applicants must have “comparable development experience,” defined by the successful completion as General Contractors of minor repairs or moderate rehabilitation of scatter-site residential projects containing at least two homes with at least 1- to 4- dwelling units in New York City in the last three years.
3. An Applicant may be rejected at any time during the evaluation process if adverse findings are made with regard to the Applicant or any of its principals or related entities, including, but not limited to, adverse findings with respect to any of the following:
 - Past or pending government or private mortgage foreclosure proceedings or arrears with respect to any property owned or managed by the Applicant.
 - Past or pending governmental tax or lien foreclosure, or substantial tax arrears.
 - Findings of tenant harassment or a pending case of harassment
 - Arson, fraud, bribery, or grand larceny conviction or a pending case
 - Past or pending default on any obligation to, unsatisfied judgment or lien held by, or contract with, any governmental agency
 - Past or pending suspension, debarment, or finding of non-responsibility by any government agency
 - A past or pending voluntary or involuntary bankruptcy proceeding
 - A negative history with any other government agency

- A negative history with Restored Homes or the Center
- Litigation/Indictments

B. Competitive Criteria

For all Applicants that pass all minimum threshold criteria, the following competitive criteria may be considered:

- Quality and Extent of Previous Development Experience: Restored Homes will consider the following factors: (i) quality of construction in completed projects or those under way; (ii) number and size of projects previously completed; (iii) Completion of rehabilitation projects with green building requirements/elements;
- Certified New York State and New York City MBWE General Contractors and/or General Contractors committed to working with MWBE certified subcontractors;
- Likelihood of Early Construction Start: Restored Homes will consider Applicant's track record in delivering projects on time and within budget;
- Organizational Capability: Applicants should demonstrate that they possess sufficient capacity to undertake the project, including effective staffing, record keeping abilities and overall organization. This includes the experience, qualifications and stability of staff who would be involved in the project;
- Financial Capacity: This includes financial stability of the organization and the quality of its financial management;
- Housing Experience: This includes both the extent and quality of experience in providing contracting services for housing for low- and moderate- income households; and
- Current Capacity: The Applicant's current workload in relation to its staffing and other resources will be evaluated to determine whether it has the capacity to provide renovation services within the time frame required by this RFQ.

VI. SUBMISSION REQUIREMENTS

Fastened original of the Applicant's qualifications, including all documentation requested, as described below, must be submitted by ALL APPLICANTS in response to this RFQ. Restored Homes will also accept electronically sent applications provided they are complete with all attachments and fully executed. Submission of an incomplete application may be grounds for disqualification of Applicants.

Delivery submissions must be organized in a three-ring binder. Each copy of the qualifications must be clearly labeled with tabs as indicated below. The tabs should run down the right-hand side of the submission. The application must be signed by an authorized representative of the Applicant. Also, the application must be clearly labeled with the name of the Applicant on the cover.

PLEASE NOTE THAT EACH APPLICATION OF THE APPLICANT'S QUALIFICATIONS MUST CONTAIN THE FOLLOWING FORMS AND SUPPORTING DOCUMENTATION AS STATED BELOW.

A. Contents of Submission

TAB A - Applicant Questionnaire

Complete the forms contained in Tab A.

For Applicants that are joint ventures or newly formed business partnerships, provide a separate Questionnaire for each entity that comprises the joint venture.

For Applicants that are newly formed business entities, the forms and documentation listed below should be completed or provided for the entity or entities providing the renovation experience.

TAB B - Residential Development Experience

General Contractors must have three years of experience in rehabilitation of scatter-site residential projects with at least 1- to 4- dwelling units in New York City.

A completed Residential Development Experience form (Tab B) is required for each entity. List all projects that have been completed within the last three years or that are in construction, in pre-development or have otherwise been committed. The spreadsheet can be provided in an alternate format as long as it contains the information required in a clear and concise way.

TAB C - Principal's Property Listing

A completed Property Listing Form (Tab C) for the Applicant and each principal of the development team, listing all properties owned (defined as more than 10% ownership) within the last three years, either directly by the principal(s), or by an organization in which the principal(s), was a corporate officer, general partner, or held more than a 10% interest.

TAB D - Assets Statement

A current financial statement for the Applicant and each principal (i.e. within 12 months of the date of submission of this application) for the two most recent years are required. This statement may be provided on the form included in Tab D, or in another format, provided that all required information is included.

TAB E - Credit Authorization Form

Completed and signed credit authorization form for each principal and Applicant.

TAB F – Organization Description

The organization description shall include resumes for proposed members of the development team and staff members who would work in this Program.

B. Submission Due Date

All submissions become the property of Restored Homes and the HomeFix team. Submissions shall be delivered by hand or via delivery service (FedEx/UPS/mail, etc.) or electronically to the address as follows:

Restored Homes HDFC
Attn: James Shipp
150 Broadway, Suite 2101
New York, NY 10038
(212)584-8981 x12
jshipp@neighborhoodrestore.org

All submissions must be received by the close of business on December 3 , 2019

Submissions will be promptly reviewed by Restored Homes. Interviews, site visits and/or additional information may be requested.

VII. TERMS AND CONDITIONS

This RFQ is subject to the specific conditions, terms and limitations stated below:

- A. The proposed project shall conform to and be subject to the provisions outlined in the HomeFix Program as well as with the provisions of the Zoning Resolution (and all waivers) and all other applicable laws, rules, regulations and ordinances of all Federal, State, and City authorities having jurisdiction, as the same may be amended from time to time.
- B. Restored Homes is not obligated to pay nor shall it in fact pay any costs or losses incurred by any Applicant at any time including the cost of responding to the RFQ.

- C. Restored Homes reserves the right to reject at any time any or all proposals and/or to withdraw this RFQ in whole or in part, to negotiate with one or more applicants, and/or dispose of the sites on terms other than those set forth herein. Restored Homes likewise reserve the right, at any time, to waive compliance with, or change any of the terms and conditions of this RFQ, and to entertain modifications and additions to the selected proposals.
- D. Designation of an Applicant for this Program will not create any rights on the Applicant's part, including without limitation, rights of enforcement, equity, or reimbursement, until a contract is executed.

VIII. CONFLICTS OF INTEREST

Current and former employees of the City of New York may respond to this Request only in accordance with Chapter 68 of the New York City Charter governing ethics and conflicts of interest affecting City personnel. Section 2604© (7) of the City Charter contains specific prohibitions that exclude enumerated groups of employees from participating in this program.

Persons in the employ of the City considering a submission are advised that opinions regarding propriety of their participation in this program may be requested from the New York City Conflicts of Interest Board. This body is empowered, under Section 2602 of the City Charter, to issue advisory opinion on conflict of interest questions and other matters of ethical considerations. It is not necessary, however, that such an opinion be obtained prior to responding to this Request.

Former employees of the City of New York are also advised that the City Charter imposes certain restrictions on post-employment and business relationships with the City. Such individuals are advised to consult the specific provisions on this issue contained in the City Charter.

HomeFix team staff are also subject to restrictions on employment and business relationships imposed by their employers.

Appendix 1 Development Timeline

Program's overall development timeline is estimated to be 36 months commencing with outreach to identify eligible homeowners to enroll in the Program, through renovation, and sign off. Upon issuance of a cluster to a General Contractor, Restored Homes will have already completed its pre-development activities and renovation is expected to commence as soon as a contract is executed and a Notice-to-Proceed is issued. On average, Restored Homes anticipates that renovation will be completed within two to four weeks of construction start. Given the differing types of renovation needs, Restored Homes will establish individual timelines for each home repair work that is commensurate with the extent of the renovation.

A. *CONSTRUCTION PHASE (WEEK 1 THROUGH WEEK 4)

In general terms, Restored Homes expects renovation to span between two-and-four weeks including signoff on the repair work. However, individual renovation timelines will be established for each home repair to reflect the extent of renovation required. Restored Homes anticipates that some of the home repair work will be completed in less than four weeks. Renovation commences once a General Contractor Agreement has been executed and a Notice-to-Proceed is issued.

**** Please Note: The schedule listed below is strictly generic. Individual home repair schedules will vary based on scope of work.***

<u>Action</u>	<u>Deadline</u>
Renovation commences	Week 1
Construction monitoring	Weekly
Renovation completion	Week 3
Contractor completes punch list	Week 4
Obtain sign off	Week 4
Requisition	Monthly

TAB A

GENERAL CONTRACTOR RFQ
HOMEFIX PROGRAM
APPLICANT QUESTIONNAIRE

ALL APPLICANTS SHALL COMPLETE THIS FORM AS WELL AS THE QUESTIONNAIRE THAT IS ATTACHED.

If the applicant is a joint venture, a separate Questionnaire and Attachment shall be provided for each entity that comprises the joint venture, as identified in Section 2 below. If the applicant is a newly formed joint venture or business, information on the entity with their rehabilitation and marketing and sales experience must be provided.

If additional space is needed, please submit separate sheet(s), identifying the question(s) being answered on each sheet.

See Section V, of the Request for Qualifications (RFQ) for detailed submission requirements.

1. NAME OF APPLICANT: _____

ADDRESS: _____

Name of CONTACT PERSON: _____
(for the Applicant)
Address: _____

Telephone Number: _____

Fax Number: _____

E-Mail: _____

2. IS THE APPLICANT A JOINT VENTURE? YES [] NO []
If yes, list below the name, address, and phone number of each entity which comprises the applicant entity stated above, and the percentage of ownership interest in the joint venture.

<u>Name of Entity</u>	<u>Address</u>	<u>% of Ownership</u>

APPLICANT NAME: _____

NAME OF ENTITY COMPLETING THIS QUESTIONNAIRE: _____
(If other than applicant, i.e. joint venture)

3. PRINCIPALS

- (a) Provide the following information about all principals of this entity. For corporations: provide the names of the officers and controlling shareholders (those owning 10% or more). For partnerships, provide the names of all general partners. For not-for-profits, please provide the names of the Board of Directors and Officers.

Also state the role that each would play in this Program.

Name/ Position/Title	Home Address	Role	SS#	% Owned

4. ORGANIZATIONAL CAPACITY

- (a) Provide organization resumes or any brochures describing your organization and the projects undertaken.
- (b) State number of years business has been in operation.
- (c) State number and type of employees and describe their general duties and experience.
- (d) Does your organization generally or most efficiently operate as a member of a development team that includes other entities? If yes, identify the other individuals and/or organizations and their respective roles.
- (e) If the applicant is a joint venture or a newly formed business entity, has any member of the joint venture or principals of the new business entity jointly carried out another project? If so, state the name(s) and location(s) of each project. Indicate which members of the joint venture or principals of the new business participated in each project.

- (f) Identify for profit and non-profit developers and architects that you have worked with in the past? Describe the extent of the work you have performed for these entities.

- (g) Describe any experience or other factors that would demonstrate your knowledge and experience in rehabilitating scatter-site 1-4-unit housing in New York City. Describe your process in ensuring that the work is completed in timely and workmanship like manner.

- (h) How does your organization handle post-construction warranty issues? What is the turn-around time for responding to these issues? How do you monitor service responses?

- (i) Describe any experience your organization has with green building construction. Include any professional certifications and identify completed or in-process projects.

- (j) Indicate if your organization is MWBE certified. If not, identify any Minority or Women Owned Businesses (MWBE) certified with New York City and/or New York State that you have worked with and plan to work with should you be selected to participate in this Program. Please provide business names and trades.

- (k) Indicate interest and capacity in participating in Emergency Repairs as explained above and provide references for any prior emergency work commenced and completed within 72 hours. List type of work, duration of work, home address and homeowner contact information.

5. ORGANIZATIONAL STRUCTURE

- (a) Type of Organization: Sole proprietorship [] Partnership []
 Corporation [] Not-For Profit []

(b) For corporations or partnerships: provide the following information about all partners, officers, and shareholders. For non-profits list your board members and officers.

Name Position/Title	Percentage of Ownership	Date of Ownership

- (c) Do any principals and/or officers maintain a business relationship with or have an ownership interest in another company?
 Yes [] No []

If yes, provide the following information:

Name of Principal/Officer	Name, Address, Tel. # of Affiliated Company	Position with and % Interest with Company

- (d) Is company owned in full or in part by another firm or investor(s)? Yes [] No []
 If yes, provide the following information:

Name of Firm/Investor	Address and Phone	% of Ownership

6. EXPERIENCE

- (a) Complete the form below (TAB B) for your organization. If any key member has had other experience that you consider relevant to your organization's qualifications, provide a separate form for each such individual:

7. REFERENCES

Provide the name, address, telephone and fax numbers, and e-mail addresses (if available) of at least three business references whom we may contact regarding your residential renovation experience. For each, identify the home or homes about which the individual is informed. References may include building owners, lenders, architects, engineers, homeowners, and other development professionals with whom you have worked in the past.

9. CERTIFICATION

[This certification must be signed by one of the Individuals listed above; if the Respondent Entity is a joint venture, an Individual representing each Principal of the joint venture must sign it.]

I certify that the information set forth in this application and all attachments and supporting documentation is true and correct. I understand that the HomeFix team and Restored Homes will rely on the information in or attached to this document and that this document is submitted to induce the Restored Homes to select us as a General Contractor.

I understand that this statement is part of a continuing application and that until such time that the Program homes are finally and unconditionally approved by the HomeFix team for admission into the program I will report any changes in or additions to the information herein and will furnish such further documentation or information as may be requested by HomeFix team or any agency thereof.

I understand that if I am selected as a General Contractor, I must submit all additional disclosure forms required.

Name of Principal: _____

Signature of Individual: _____

Print Name and Title of Individual: _____

Name of Principal: _____

Signature of Individual: _____

Print Name and Title of Individual: _____

TAB B
HOMEFIX PROGRAM
 RESIDENTIAL RENOVATION EXPERIENCE INCLUDING EMERGENCY REPAIR WORK
 LAST 3 YEARS

NAME OF APPLICANT: _____

NAME OF INDIVIDUAL/ORGANIZATION completing this form: _____

Instructions: Please list property addresses separately even if they are part of a multi-site project. Fill out form completely and use as many forms as necessary to list **ALL** experience in the last 5 years.

ADDRESS Bldg. #, Street, City, State, Zip	PROJECT NAME	BORO	CB *	CD**	PROJECT TYPE		# OF UNITS	TOTAL DEV. COST	GOV'T PROGRA M	STATUS		WORK TYPE (6)	MO/YR COMPL .	OWNER (Contact Name & Phone No.)
					N/R/M (2)	R/C/H/O (3)				O/V (4)	P/I/M/C (5)			

(1) ROLE: Indicate the role you played in the development of each property listed above. If completed as part of a joint venture, indicate such by adding JV to the respective role.
 e.g. D/JV
 D = Developer
 B = Builder
 GC = General Contractor/Construction Manager
 AR = Architect
 E = Engineer
 O = Other

(2) PROJECT TYPE
 N = Minor Rehab
 R = Substantial Rehab
 M = Moderate Rehab
 * **Community Board/
 Planning District**
 ** Council District/
 Congressional District

(3) PROJECT TYPE
 R = Rental
 C = Co-op/Condo
 H = 1-4 Family
 O = Other (Specify)

(4) STATUS
 O = Units occupied during rehab
 V = Units vacant during rehab

(5) STATUS
 P = Pre-development
 I = In-construction
 M = In - Marketing (Lease up or sales)
 C = Completed

(6) WORK TYPE
 1 = Alteration 2
 2 = Alteration 3

TAB C
HOMEFIX PROGRAM
 PRINCIPAL'S PROPERTY LISTING
 FOR PROPERTIES IN WHICH APPLICANT/PRINCIPAL(S) HAVE
 MORE THAN A 10% OWNERSHIP INTEREST

APPLICANT: _____

PRINCIPAL: _____

DATE: _____

A separate form shall be completed for each principal identified on Page 1 of the Entrepreneur Questionnaire. List below all properties owned within the last 3 years, either directly by the principal, or by an organization in which the principal was a general partner, corporate officer, or owned more than 10% of the shares of the corporation. ** **State whether corporate officer, general partner, etc.**

PROPERTY ADDRESS Bldg. #, Street, City, State	BORO	ZIP	COMM BD	BLOCK	LOT	# OF UNITS	OWNERSHIP DATES		% OWNED	TYPE OF OWNERSHIP
							FROM	TO		

TAB D
HOMEFIX PROGRAM
ASSETS STATEMENT

Assets Statement must be dated and signed on PAGE THREE

Assets Statement must describe financial status within the last twelve months

Financial Statement is submitted for (check one):

- INDIVIDUAL
- CORPORATION
- LIMITED PARTNERSHIP
- NOT-FOR-PROFIT
- OTHER (Specify): _____

SECTION 1 - PERSONAL INFORMATION	
Name:	
Business Name:	
Business Phone/Fax:	
Marital Status:	
Residence Address:	
City, State, Zip Code:	
Business Address:	
City, State, Zip Code:	
Position (Title):	
Years of Service:	Bonus/Commission:
Other Income:	Source:
Gross Life Insurance:	
Beneficiaries:	
Are you a defendant in any lawsuits or legal action? If so, describe below:	
Have you ever declared bankruptcy? If so, describe below:	
Do you have any contingent liabilities? If so, describe below:	

SECTION 2 - STATEMENT OF FINANCIAL CONDITION AS OF:			
ASSETS	DOLLARS (Omit Cents)	LIABILITIES	DOLLARS (Omit Cents)
Cash on Hand and in Banks		Notes Payable to Banks - Secured	
		Notes payable to Banks - Unsecured	
Notes Receivable		Notes Payable to Others - Secured	
Real Estate (See Schedule A)			
Mortgages Owned		Notes Payable to Others - Unsecured	
indicate primary residence			
(list separately and check		Debt Balances in Margin	
those pledged as collateral)		Accounts with Brokers	
Marketable Securities			
(list separately and check		Loans Against Life Insurances	
those pledged as collateral)		Mortgages on Real Estate	
		(See Schedule A)	
		Other Liabilities (Itemize)	
Cash-Value Life Insurance			
Other Assets *(Itemize)			
		Total Liabilities	
		Net Worth	
TOTAL		Total Liabilities & Net Worth	

* ANY INTEREST IN A CLOSELY HELD BUSINESS MUST BE DOCUMENTED BY PROVIDING A CURRENT BALANCE SHEET FOR THAT BUSINESS AND STATING THE PERCENT INTEREST THAT THE APPLICANT HOLDS.

SCHEDULE B INCOME FROM PROPERTIES					
Property No. (Refer to Schedule A)	1	2	3	4	5
Present Annual Gross Income Not Including Vacancies & Concessions					
Less Total Operating Expenses & Property Taxes					
Net Income					
Less Amortization & Interest Payments					
Net Profit					
Net Rental Value of Present Vacancies					
Annual Rental Value of Space on which lease expires during next six months					
Net Profit Last Year					
Amount & Classes of Insurance Carried					
List Other Encumbrances, Debits, Taxes, Mortgage Installments or Interest past due:					
By whom are Present Mortgage(s) on Property held?					
Any Mortgages endorsed or guaranteed? If so, by whom?					
List (circumstances of) any Litigation or Judgment(s) pending in connection with the above listed Properties:					

For the purpose of procuring and maintaining credit from time to time in any form whatsoever with you, the undersigned hereby represents the above to be a true and accurate Statement signed as of the date herein before set forth and agrees (I) that, if said Statement or any part thereof proves false or misleading in any particular, each and all of the obligation and/or liabilities of the undersigned of every kind to you, whether joint or several, primary or secondary, direct or contingent, shall, at your option, become immediately due and payable all without demand or notice of any kind and (II) that you will be notified promptly in writing of any materially unfavorable changes in the financial conditions herein set forth. Whenever the undersigned may apply to you for credit, and until a substitute Statement may have been submitted to you, this Statement shall have the same force and effect as if delivered at the time such further credit is requested.

Name of Principal: _____

Signature of Individual: _____

Print Name and Title of Individual: _____

Date: _____

TAB E
HOMEFIX PROGRAM
CREDIT AUTHORIZATION FORM

I authorize Restored Homes HDFC to obtain a credit report on:

ORGANIZATION NAME: _____

Complete Section A for the Applicant and sign where indicated below:

Section A

Applicant's Employer Identification Number: _____

Date of Incorporation: _____

Date of Partnership or Joint Venture Formation _____

Complete Section B for Each Principal of the Applicant and sign where indicated below:

Section B

PRINCIPAL'S NAME*: _____

ADDRESS: _____

Social Security Number: _____

Date of Birth: _____

*Please indicate if you are a Jr., Sr. or III.

If you have been married less than two years, or if you have been known by another name, please indicate former name:

If at the above address less than two years, indicate prior address:

Signature: _____